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Attorneys for Defendant IKANO Communications, Inc.

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF UTAH CENTRAL DIVISION

BRANDYWINE COMMUNICATIONS TECHNOLOGIES, LLC,

Plaintiff,

v.

IKANO COMMUNICATIONS, INC.,

Defendant.

Case No. 2:12-CV-1214-DN District Judge David Nuffer

SUPPLEMENTAL DECLARATION OF GEORGE MITSOPOULOS

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I, George Mitsopoulos, declare as follows:

1. I am employed by, and currently am a Vice President of, IKANO

Communications, Inc. ("IKANO"). I am also the General Manager of IKANO's DSL Extreme

business unit.

I make this declaration based upon my own personal knowledge. If called upon, I

could and would testify competently and truthfully to the factual matters set forth herein.

3. As described in my declaration, dated March 15, 2013, IKANO resells digital

subscriber line ("DSL") services provided by various carriers, including AT&T, CenturyTel, and

Verizon. From January 1, 2007 to the present, however, more than 90% of the DSL services

resold by IKANO were those of AT&T and Verizon. From January 1, 2007 to the present, more

than 90% of the revenue generated by IKANO for sales of DSL services is attributable to

reselling the DSL services of AT&T and Verizon.

I declare under penalty of perjury under the laws of the United States of America that the

foregoing is true and correct.

Executed on 4/5, 2013, at Chatsworth, California.

George Mitsopoulos

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that on the 5th day of April, 2013, I electronically filed the foregoing document with the Clerk of the Court, using the CM/ECF system, which automatically sent email notification of such filing to all counsel who have entered an appearance in this action.

/s/ John N. Zarian

John N. Zarian